

SHARE OF AUDIENCE REPORT

totalbeauty
MEDIA GROUP

This chart uses Web traffic from readers on TotalBeauty.com to rank the top 300 brands from over 1,400 on our site.

As of November 2013			
Rank	Oct Rank	Brand	SOA
1	13	Tweezerman	3.02%
2	4	MAC	2.50%
3	14	Arbonne	2.30%
4	37	It Cosmetics	2.20%
5	1	Olay	2.04%
6	3	L'Oréal	1.88%
7	7	Clinique	1.69%
8	15	Dove	1.65%
9	8	The Body Shop	1.30%
10	5	Neutrogena	1.29%
11	9	Mary Kay	1.28%
12	34	Nu Skin	1.27%
13	11	Avon	1.18%
14	6	Garnier	1.09%
15	142	ElanVeda	1.05%
16	29	E.L.F.	1.02%
17	16	Aveda	0.99%
18	12	Maybelline New York	0.97%
19	13	Revlon	0.92%
20	17	Estee Lauder	0.91%
21	10	Bee ecology	0.86%
22	178	NovaLash	0.78%
23	20	Chanel	0.77%
24	165	EcoTools	0.75%
25	24	Conair	0.73%
26	23	Kiehl's	0.72%
27	27	Shiseido	0.69%
28	21	Lancome	0.68%
29	18	Redken	0.68%
30	22	Victoria's Secret	0.67%
31	26	Paul Mitchell	0.65%
32	19	Aveeno	0.63%
33	32	CoverGirl	0.63%
34	25	Pantene	0.61%
35	30	Clarins	0.61%
36	44	CHI	0.56%
37	52	Pristine Beauty	0.56%
38	85	Mark	0.56%
39	31	Lush	0.54%
40	2	TRESemmé	0.54%
41	36	Dermalogica	0.54%
42	39	Dior	0.53%
43	33	Benefit	0.50%
44	38	TIGI	0.49%
45	47	Origins	0.48%
46	90	Peter Thomas Roth	0.47%
47	35	Sally Hansen	0.47%
48	46	philosophy	0.46%
49	82	Bath & Body Works	0.45%
50	41	Laura Mercier	0.44%
51	28	Caress	0.42%
52	45	Mario Badescu Skin Care	0.41%
53	40	Patricia Wexler M.D.	0.40%
54	42	Smashbox	0.40%
55	70	Aussie	0.40%
56	62	Vidal Sassoon	0.39%
57	67	Burt's Bees	0.38%
58	66	bareMinerals	0.37%
59	53	Rimmel London	0.37%
60	57	Borghese	0.37%
61	78	Elchim	0.36%
62	55	RoC	0.36%
63	51	Herbal Essences	0.36%
64	43	Obagi	0.36%
65	86	Sephora	0.36%
66	77	ARTISTRY	0.35%
67	48	Clairol	0.35%
68	69	Urban Decay	0.34%
69	49	Wella	0.34%
70	61	Kerastase	0.34%
71	74	Joico	0.34%
72	65	Plus White	0.34%
73	60	John Frieda	0.34%
74	71	NARS	0.33%
75	54	Make Up For Ever	0.33%
76	50	M2 Skin Care	0.32%
77	73	Physicians Formula	0.32%
78	63	St. Ives	0.32%
79	59	Elizabeth Arden	0.32%
80	87	Vaseline	0.32%
81	64	Boots	0.31%
82	235	Saffron James	0.31%
83	72	NYX Cosmetics	0.30%
84	255	Mason Pearson	0.30%
85	56	Almay	0.29%
86	75	Bobbi Brown	0.29%
87	84	SkinCeuticals	0.27%
88	80	Wet n Wild	0.27%
89	76	Merle Norman	0.26%
90	91	Too Faced	0.26%
91	94	L'Occitane	0.26%
92	88	ProActiv	0.25%
93	96	Pureology	0.24%
94	93	Guerlain	0.24%
95	100	Tarte	0.24%
96	81	Nivea	0.24%
97	58	Suave	0.23%
98	109	Frederic Fekkai	0.23%
99	105	Josie Maran	0.23%
100	98	Prestige	0.23%
101	102	La Roche-Posay	0.23%
102	116	Crest	0.22%
103	68	eSalon	0.21%
104	118	La Prairie	0.21%
105	117	Shu Uemura	0.21%
106	83	Paula's Choice	0.21%
107	79	Clean & Clear	0.21%
108	92	Cetaphil	0.21%
109	103	Stila	0.21%
110	342	Rephase	0.20%
111	127	BaByliss	0.20%
112	122	Murad	0.20%
113	106	Palmers	0.20%
114	110	Moroccanoil	0.20%
115	97	Matrix	0.20%
116	95	Organix	0.19%
117	121	Vichy Laboratories	0.19%
118	107	Kiss My Face	0.19%
119	99	AMBI	0.19%
120	128	Cosmedicine	0.19%
121	111	Made From Earth	0.18%
122	134	DERMAdoctor	0.18%
123	119	Yves Saint Laurent Beauty	0.18%
124	101	Nexus	0.18%
125	199	Umberto	0.17%
126	150	Jane Iredale	0.17%
127	112	Pond's	0.17%
128	123	Sia Botanics	0.17%
129	120	Bliss	0.17%
130	139	Remington	0.16%
131	130	Jergens	0.16%
132	139	Spongeables	0.16%
133	573	N.Y.C. New York Color	0.16%
134	125	OPI	0.16%
135	108	DDF	0.16%
136	133	DHC	0.16%
137	149	Sonia Kashuk	0.16%
138	131	Dr. Brandt	0.15%
139	113	Bumble and bumble	0.15%
140	141	Shea Moisture	0.15%
141	136	Ulta	0.15%
142	129	Yankee Candle Company	0.14%
143	144	Sedu	0.14%
144	231	Clarisonic	0.14%
145	167	Korres	0.14%
146	104	Prescriptives	0.14%
147	151	C.O. Bigelow	0.14%
148	158	Fresh	0.14%
149	159	Hard Candy	0.14%
150	196	Sexy Hair	0.14%
151	168	Zenmed	0.14%
152	192	ZO Skin Health	0.13%
153	147	Goldwell	0.13%
154	182	Eucerin	0.13%
155	148	CeraVe	0.13%
156	138	T3	0.13%
157	166	Wen	0.13%
158	193	Giorgio Armani	0.13%
159	183	Goody	0.13%
160	245	Dr. Bronner's	0.13%
161	164	Biosilk	0.12%
162	152	PHYTO	0.12%
163	261	Banana Boat	0.12%
164	154	Jordana Cosmetics	0.12%
165	204	SK-II	0.12%
166	146	It's A 10	0.12%
167	161	Lumene	0.12%
168	177	Caudalie	0.12%
169	170	got2b	0.12%
170	315	Miracle Hydrate	0.11%
171	137	Biore	0.11%
172	175	the Balm	0.11%
173	180	Ole Henriksen	0.11%
174	184	Hot Tools	0.11%
175	361	California Baby	0.11%
176	166	Head & Shoulders	0.11%
177	245	REN Clean Bio Active Skincare	0.11%
178	190	Dr. Hauschka	0.11%
179	244	Dolce & Gabbana	0.11%
180	486	Gold Bond	0.11%
181	203	Essie	0.10%
182	185	Epione	0.10%
183	189	Anastasia	0.10%
184	198	Bonne Bell	0.10%
185	173	Jason	0.10%
186	240	Davines	0.10%
187	179	Cynthia Rowland	0.09%
188	224	Kenra	0.09%
189	217	Kate Somerville	0.09%
190	176	Pixi	0.09%
191	237	Bare Escentuals	0.09%
192	162	Temptu	0.09%
193	238	Crabtree & Evelyn	0.09%
194	216	Alterna	0.09%
195	188	CosMedix	0.09%
196	207	Aubrey Organics	0.09%
197	232	Mizani	0.09%
198	174	LORAC	0.08%
199	171	Sebastian	0.08%
200	198	Laura Geller	0.08%
201	340	GoodSkin Labs	0.08%
202	383	Oscar Blandi	0.08%
203	191	Bioelements	0.08%
204	172	Cynthia Rowland	0.08%
205	224	Kenra	0.08%
206	217	Kate Somerville	0.08%
207	176	Pixi	0.08%
208	277	Bare Escentuals	0.08%
209	162		